

<p>BOARD FOR FINANCING WATER PROJECTS</p> <p>POLICY</p>	<p>REVISION DATE</p> <p>09/14/2010</p>	<p>PAGE</p> <p>Page 1 of 3</p>
<p>SUBJECT: REASONABLE WATER RATES</p>		

STATEMENT OF POLICY:

It is the policy of the Board for Financing Water Projects to define reasonable water rates and charges and to require grantees to establish reasonable rates as a condition of receiving grant funding. The Policy on reasonable water rates was implemented in March 1998. Revisions occurred on November 9, 2006, June 20, 2007, and September 20, 2007.

PURPOSE:

To establish a policy / procedure for reasonable water rates and charges for eligible public water systems.

BACKGROUND:

The Division of Environmental Protection together with the Board for Financing Water Projects (Board) evaluates water rates and charges in communities receiving Capital Improvements Grant Program funds. The Division uses a simplified procedure to evaluate rates (described below) which should not be confused with accounting relationships or audit procedures and terms which are governed by Generally Accepted Accounting Practices, etc.

After evaluation of a utility's water rates and charges and as a condition for receiving State grant funds, the Board may require a utility to make financial changes which will enhance the viability of the utility.

The Board's objective in evaluating rates is to ensure that the water rates and charges in place in a community are sufficient to ensure the financial strength of the utility. Through the rate analysis, the Division confirms that grant recipients will have sufficient revenues to: 1) operate and maintain their systems; 2) retire the debt which may have been incurred in constructing their systems; and 3) replace portions of the system which become functionally obsolete or worn out. Further, the rate analysis is performed to ensure that potential grant recipients are "helping themselves" by charging a "reasonable rate" for water. Some systems become candidates for State grant funds because long term revenue deficiencies have precluded the upkeep of their systems. Other systems become grant candidates due to their inability to fund treatment or other new requirements in safe drinking water regulations.

Ultimately the Board's goal is to ensure that communities receiving a grant will have funds to continuously renew and upgrade their systems. When this is accomplished, it is expected that the utility will have achieved financial self-sufficiency.

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The Board also endeavors to provide grants where State funds can restore the financial self-sufficiency of a water utility. This objective is deemed met if the project can be demonstrated to be “economically justified and financially feasible.”

“Economic justification” requires that the project obtain benefits proportional to its costs, and that the selected project alternative is the most economical of the alternatives considered. This evaluation generally requires the applicant to consider the present worth of the cost of operations and maintenance in addition to initial capital costs. This concept also requires consideration of a “no project” alternative.

When customers regard the water commodity to be worth its cost and are willing to (and have the purchasing power to) pay that cost for an average amount of water, a proposed project is considered to be “financially feasible.” Projects that are financially feasible will have revenues that meet or exceed expenses.

BOARD POLICY:

REASONABLE RATES

A determination as to whether the grant applicant is charging “reasonable rates” must be made before the Board can award a grant. As the grant funding for projects comes from the sale of bonds which are paid from property taxes throughout the State, the Board has an obligation to see that grant recipients are contributing a reasonable amount toward water rates before the State awards any grant funds.

It is the Board’s policy that, unless there are exceptional circumstances, “reasonable rates” are defined as:

- 1) Customers in a community where the median household income (MHI) is at or above the State MHI based on the current US census must pay no less than 2% of the MHI for an average calendar year monthly water usage rate of 15,000 gallons (i.e., 2% x \$50,000 = \$1,000 per year or \$83.33 per month).
- 2) Customers in a community where the MHI is below the State MHI based on the current US census must pay no less than 1 ½ % of the MHI for an average calendar year monthly water usage rate of 15,000 gallons (i.e., 1 ½ % x \$24,000 = \$360 per year or \$30 per month).

These water rates and charges are in keeping with the expectations of other states and funding institutions. The Board may determine that higher or lower rates are reasonable. The Board may

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also consider other factors impacting the financial strength of the community when making its determination (e.g., property tax rates) as to a “reasonable rate.” These water rates and charges must be in effect prior to approval of a Grant Application by the Board. No grant funding may be approved if the water rates and charges do not meet this Board policy.

RATE COMPONENTS

As noted earlier, water rates and charges are expected to provide revenue for three purposes. The first and most essential use is for operations and maintenance. Falling in this category are the day-to-day expenses of sustaining the system. Costs placed in this category include salaries and benefits, chemicals, electrical and telephone utilities, repair materials and supplies, small tools, equipment, fuel, etc. Salaries can be further described as including the costs of field and shop labor, but also the cost of administrative efforts such as meter reading and water invoice preparation. A good system of accounts in a utility will help its managers and directors to understand how much each of various activities contributes to the total cost of running the system.

Second, water rate revenues are used to retire debt. Debt retirement means making the payments on loans obtained by the utility. Loans may have been received from credit unions or banks, or through the sale of general obligation or revenue bonds. Loans impact both the balance sheet and income statement of a utility. The amount of the loan payment due in the current year must be obtained from current water rates and charges, or some other source such as property taxes which can be collected by the utility.

Third, water rate revenues are used to fund depreciation. Depreciation is simply a value assigned to the loss in value of a utility’s assets. It recognizes that over time, each of the components of a system wears out or becomes functionally obsolete. All systems must have regular investments in new facilities or they will fall behind current standards for performance, reliability, and safety. The Division and the Board regard continual reinvestment in a system to be crucial to its ongoing viability.